

Cosmetic Raw Material Export Manager Asia [CDI]

Job description

For over 38 years, The Innovation Company® has been developing and manufacturing raw materials for innovative, high-performance skincare, suncare and make-up products. We address global markets and are recognized for our scientific expertise, our avant-gardism and our passion for beauty. Our R&D, Formulation (SP LABS) and Testing laboratories (IVISLABS®), as well as our manufacturing plants, are located in Dreux (28).

Missions

We are looking for our Export Manager Asia, whose role entails:

- managing sales of highly technical cosmetic raw materials through exclusive local distributors in Asia
- supporting distributors and their clients in their technical endeavors (questions, projects, samples, documentation, etc.)
- keeping markets aware of our novelties and business news
- training distributors on new technologies and efficiency test results
- assuring leads are leveraged and converted
- organizing exhibitions and seminars to increase our influence and impact in the area.

The Export Manager Asia will collaborate closely with our R&D, Formulation, In Vivo/In Situ, Quality Assurance, Marketing and Media teams, to assure results and professionalism.

He/she will report to the company Executives. A high level of technicity, organization and sociability will be expected from him/her.

Permanent full-time position, located in Dreux (28). No remote work offered. Involves frequent travelling to Asia. Salary commensurate with experience, with a range of 40K-75K.

Profile

Graduated with a degree in Chemistry, Biology, Biochemistry or other science, you are passionate about the cosmetics industry. You have at least 2 years of



experience as an Export Manager, and are comfortable with addressing top-level scientific experts' challenges. Both your written and spoken English are fluent.

To apply, please send CV and cover letter to marketing@theinnovationcompany.fr